

Exclusive: CA Technologies and eBlueprint team up for Aussie API Management push

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CA Technologies has partnered with technology solutions provider eBlueprint to push its application programming interface management offering in Australia as the channel become 'increasingly integral' for the vendor.

The deal will see CA combine its API software offerings with eBlueprint's implementation and management of end-to-end technology solutions, with the two companies planning to build and deliver 'forward thinking end-to-end solutions' to help Australian companies succeed in the application economy.

CA Technologies says the two companies will focus on delivering API management solutions to help Australian businesses accelerate their digital transformation, drawing on the potential of business applications.

Kevin Van Gils, CA Technologies Australia and New Zealand director of partners and alliances, says as the vendor looks to capitalise on the API market, it is focused on strategically working with partners who have unique skillsets.

"The application economy represents a new era for CA whereby the partner channel plays an increasingly integral role," Van Gils says.

"eBlueprint ticks all the boxes and together our attention will be on addressing the needs of Australian customers as they go on their digital transformation journeys," he says.

Melbourne headquartered eBlueprint, which also has offices in Sydney and Auckland, has a heritage in servicing the retail, healthcare, financial and government sectors, says eBlueprint chief executive Richard Lynders.

The two companies have previously worked together, with eBlueprint providing consultants to assist an Australian-based utilities provider to improve security and operational aspects in its use of CA API gateway.

"It was important to partner with a reputable software company with the resources to support the varied and complex needs of our customers," Lynders says of the new strategic partnership.

"Together, eBlueprint and CA plan to build and deliver forward thinking end-to-end solutions and robust security policies for our clients," he adds.

Longer term, CA says the two companies will expand their reach, both in markets and technologies.

To learn more about eBlueprint and our solutions, visit our website: www.eblueprint.com.au